



WORLD TRADE ORGANIZATION  
ORGANISATION MONDIALE DU COMMERCE  
ORGANIZACIÓN MUNDIAL DEL COMERCIO

**ENHANCED INTEGRATED FRAMEWORK**

Direct line: (+41 22) 739 6164  
Direct fax: (+41 22) 739 5766  
E-mail: [ratnakar.adhikari@wto.org](mailto:ratnakar.adhikari@wto.org)

H.E. Mrs Tekreth Kamrang  
EIF Focal Point  
Secretary of State  
Ministry of Commerce  
Phnom Penh, Cambodia

[kamrang7@gmail.com](mailto:kamrang7@gmail.com)

Div. Reference: CAMBODIA\_Ltr ED to FP\_RACA Component

Geneva, 13 March 2015

Excellency,

**RE: CEDEP II/ Revision and update on the Academy of Culinary Arts Cambodia (ACAC) Proposal**

I refer to your letter dated 26 December 2014 to Mr Bernhard Schlachter, Executive Officer of EIF Trust Fund Manager (TFM), UNOPS Geneva Cluster, regarding the revision and update of the ACAC proposal.

The TFM and the Executive Secretariat for the EIF (ES) have thoughtfully reviewed the supporting documents submitted and the new situation of the ACAC. We highly appreciate the efforts that the Ministry of Commerce and the EIF team in Cambodia have spared to coordinate and move the ACAC project forward.

However, we have some concerns over the fulfilment of pre-conditions set to start the implementation of the project and to ensure sustainability of the ACAC beyond EIF funding. In this respect, we would like to see a robust, realistic and positive business plan, rather than the current one that shows a negative balance in Year 5 and in between in spite of generous assumptions. In addition, there should be more evidence on the leading role and real contributions of the Government and national stakeholders in the operation of the ACAC during and after the project. These should be documented in the Government regulations governing the status and functions of the ACAC as well as in the business plan.

We have noticed that the yearly outputs of the school have been significantly reduced in comparison to the original proposal approved by the EIF Board. Specifically, the original project logframe indicates that the school's yearly outputs will be 300 graduates from Year 2, while the revised proposal foresees only 144 graduates yearly. There is also a considerable change in the project budget allocation as compared to the previously submitted one, shifting more towards management costs and refurbishing the rented building, while direct costs to the operation of the school, such as teachers, curriculum development and supporting staff, are reduced. The reduced outputs and investment in the school operations would compromise the achievement of project outcomes. We would like to see the logframe, work plan and budget revised to ensure the achievement of expected results approved by the EIF Board.

./..

As we had recommended before, submission of a completely revised proposal that incorporates all the above points and other pre-conditions and recommendations made in the past would be necessary.

We look forward to further discussing this proposal with you and your team on the margins of the EIF Global Platform in Geneva from 17 to 19 March 2015 and to facilitate its moving forward.

Please accept, Excellency, the assurances of my highest consideration.



Ratnakar Adhikari  
Executive Director  
Executive Secretariat for the EIF  
at the WTO

cc: Mr Bernhard Schlachter, Executive Officer, EIF Trust Fund Manager, UNOPS Geneva Cluster,  
[bernhards@unops.org](mailto:bernhards@unops.org)