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Cambodia Medium Term Plan (MTP) for AfT and Technical Assistance (TA) Concept Notes

21th SSC-TD-TRI Meeting

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*By CHHIENG Pich,
Director, DICO
National Project Director, TDSP
Director, EIF-NIU*

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MTP Terms of Reference



1. Survey progress in implementing the 20 Outcomes of the Trade SWAp Roadmap 2014-2018; Identify ongoing TA and TA gaps
2. Prepare MTP for AfT in Cambodia 2014-2018
3. Prepare several TA Concept Notes to support MoC mobilization of AfT for 2014-2018
4. Review extent and depth of mainstreaming of Trade SWAp priorities in NSDP, RS, and line Ministries work plans; Make recommendations



Focus Group Meetings: The Example of the Milled Rice Export Sector



- Outcome: Approximately 380,000 MT exported in 2014. Rice Millers/Exporters have much clearer understanding that export focus should be on “Value” (fragrant rice), not “Volume” (long grain)
- Actions:
 - Short term: 1 action completed (creation of CRF), 5 actions under progress, (e.g. HACCP) 4 actions with no work started as of yet
 - Medium term: 5 actions under progress , 2 action with no work started as of yet
- TA:
 - Short term: 2 actions do not need TA, 5 actions receiving TA, 2 actions need TA or more TA
 - Medium term: 3 actions receiving TA, 4 actions need TA or more TA



Findings based on Outcomes/Actions Reviewed thus far



	# of Actions	% of Total
Status of Work		
No work	56	42%
Work under way	74	55%
Completed	4	3%
Total	134	100%
Status of TA		
Not needed	31	23%
Ongoing	62	46%
TA needed	41	31%
Total	134	100%





LIST OF PRIORITY TECHNICAL ASSISTANCE NEEDS FOR THE PERIOD 2016-2020



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#1. Trade Policy, Sector Policy, Legal and Regulatory Reform



1. Formulate Trade Policy in view of AEC, RCEP, TPP and erosion of preferences including RoOs;
2. develop sector policies (e.g. cassava, fish, rubber, others);
3. identify sector-specific NTMs; implement the Government's *2012-2015 Work Program on Legal Reform*, including key reforms identified in the Trade SWAp Roadmap 2014-2018.



#2. SPS and Other Quality Systems for Trade



1. Complete key legal reforms in SPS;
2. Develop capacity of key agencies in areas of surveillance and inspections;
3. promote a culture of SPS including through encouraging agro exporters to adopt SPS standards required by importing markets and through implementation of food safety programs at food retail level as well as across hospitality sector;
4. develop sound financial plan to support key laboratory functions at central government level;
5. develop various quality systems to support export sectors (e.g. rubber, silk.)





#3. Rural Development for Exports including Extension Services,



Cooperatives Development, Surveillance Services:

1. Develop structured value chains between farmers and semi-agro-processors or agro-processors through farmers groups, cooperatives, contract farming arrangements, etc;
2. strengthen quality of seeds, seedling, and other plantings;
3. improve cultivation methods and yields; strengthen extensions services through implementation of the Extension Policy adopted by MAFF;
4. improve the use of chemical fertilizers and pesticides; improve surveillance of pest, diseases, use of veterinary medicine.
5. Increase access to information for farmers, millers, processors.





#4. Trade Facilitation and Transport Logistics



1. Establish the NSW including automation of trade related documents;
2. respond to the Bali Agreement on Trade Facilitation; develop, adopt, implement a national transportation logistics plan;
3. improve cross-border transit agreements; improve and enforce road transport regulations;
4. encourage modernization of road transport fleet.

#5. Investment Environment, Integration in Regional Value Chains, Backward Linkages



1. Complete supportive legal framework including encouraging development/deepening of backward linkages in garment, bicycles, footwear, hospitality (horticulture);
2. diversify investment in regional and global value chains beyond garment, footwear and bicycles;
3. develop investment promotion capacity including at provincial level.





#6. Private Sector Structuring: Associations, Sector Branding, Export Promotion:



1. Strengthen sector associations and private sector in rice, cassava, fisheries, rubber, and hospitality including ability of sectors to articulate positions and engage government through G-PSF or other venues;
2. strengthen and promote branding through sector-specific collective marks, GIs, Quality Seals, other means as well as through “Made in Cambodia” branding;
3. strengthen export promotion capacity including through capacity building in sector associations.



#7. Skills for Exports



1. Address the lack of skilled technical personnel as a result of the absence of a robust TVET structure is a serious bottleneck in Cambodia's ability to move up value chains;
2. address the lack of well-trained engineers (mechanical, structural, agricultural, chemical, biologist, etc.);
3. strengthen collective bargaining environment and dispute resolution mechanisms.





#8. Development of Inclusive Value Chains



Build capacity of priority export sectors identified by Government in the Trade SWAp Roadmap 2014, including in light manufacturing, agro-processing, rubber and tourism.





#9. Access to Finance:



Address the lack of access to working capital and trade finance especially for SMEs and other small producers/exporters as it is a significant constraint to export development.





#10. Trade Mainstreaming and Management of Aid for Trade



:

1. Continue to build capacity for monitoring and communicating Trade SWAp as a program instead of a collection of projects;
2. continue to mobilize and coordinate AFT support;
3. strengthen capacity of MoC and other line ministries to participate in SWAp;
4. improve fiduciary management of AFT projects using different disbursement modalities.
5. Deepen trade mainstreaming across actions, plans and policies of key line ministries;
6. build trade-related training and research capacity in Government; support mainstreaming of export priorities in the work plans of line ministries and in NSDP.



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សូមអរគុណ! Thank You!

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នាយកដ្ឋានសហប្រតិបត្តិការអន្តរជាតិ

អាសយដ្ឋាន: ឡូតិ៍លេខ ១៩-៦១ វិថីក្រសួងពាណិជ្ជកម្ម
(១១៣បេ), ភូមិទឹកថ្លា, សង្កាត់ទឹកថ្លា, ខ័ណ្ឌសែនសុខ,
រាជធានីភ្នំពេញ ១២១០២

ទូរស័ព្ទ/ទូរសារ: ០២៣-៨៦៦-០៧៤

Email: chhiengpich@gmail.com

www.moc.gov.kh | www.moc.gov.kh/tradeswap

Ministry of Commerce
Department of International Cooperation

Lot 19-61, MoC Road (113B)
Phum Teuk Thla, Sangkat Teuk Thla
Khan Sen Sok, Phnom Penh 12102
Cambodia

Tel/Fax: 023-866-074

Email: chhiengpich@gmail.com

www.moc.gov.kh | www.moc.gov.kh/tradeswap

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