



Lessons Learnt from Cambodia

1. Coordination of Government and DPs efforts and resources around well Government-defined areas: significant progress in legal reform, trade facilitation, export diversification, G-PSF, implementation of commitments, Logistics, etc.
2. There is evidence that we are making progress in export diversification in part due to improvements in legal and investment environment, trade facilitation (TDSP, EIF)
3. Coordinating overall AfT resources at the level of Trade SWAp is proving more challenging (with implications for managing duplication, simplifying monitoring and reporting requirements, etc.) Clearly, there is a steep learning curve and we need to continue building our aid management capacity (SWAp is here to stay)



Lessons Learnt (more)

4. Focus on Finance vs. Strategy is recipe for disaster (Vision first, Resources later)
5. Donor coordination is quicker said than done
6. Institutional capacities need to be built with a long term vision (quick wins + long term investment)
7. Role of MoC as a champion -> on behalf of government (outreach/advocacy)
8. Private Sector Participation, Line Ministries Engagement is key.



Conclusions

- Ownership, ownership, ownership!
- Stability: in human and financial resources
- Use “trade mainstreaming” to push domestic agenda (regional and global integration)
- Three-tier approach : policy level (G-PSF), institutional setup (SWAp) and DP-Government dialogue (PSD Donor Coordination and SSC)
- No *one-size-fits-all* type of approach.