



RAF INTERNATIONAL FORWARDING (CAMBODIA) INC.

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I. INTRODUCTION

- **RAF** was registered May.28.1995 as freight forwarder Company.
- **RAF** is member of CAMFFA(Cambodia Freight Forwarding Association with 71members) and WCA(World Logistics Association 6359 member offices in 191 countries in 789 cities and ports worldwide).

What is Freight Forwarder

- A freight forwarder is a service used by companies that deal in international import and export. Freight forwarder specialize in handling and shipping goods for foreign countries. They can provide estimate of transportation and shipping costs as well as inform you of other cost associate with shipping your product to foreign markets. Example their service include :
 - * Negotiation and arranging the best method of transport for your product to get the target destination.
 - * Coordinating the movement of your goods to their destination.
 - * Preparing the necessary paperwork.
 - * Providing advice on packing, labeling and marking of goods.
 - * Arranging warehouse storage and cargo insurance.

II. MODE OF TRANSPORT

1) AIR

2) SEA

3) LAND

❖ Truck

❖ Train

Shipping term:

Ex-work, FOB, CIF, DDU, DDP

(Door to port, Door to Door,...)

1) By Air

- Express Cargo
- Courier: via DHL, UPS, AEW,.....

Rate for document/ Sample

Ex: Courier rate from Phnom Penh to USA for silk

5kgs, Rate: First 1kgs = USD30.00

Next every 1kgs = USD13.00

Total cost: $USD13 \times 4kgs + USD30 = USD82$

2) By Sea (Seaport)

- **LCL:** Less Container Load

Minimum: 1cbm/ 1M3 (cbm = M3)

- **FCL:** Full Container Load

Dry and Reefer Cargo container

Container Internal Dimension:

- 20'ft: 5.89 (L) x 2.33 (W) x 2.27(H): 31.15M3

Standard load 25cbm

- 40'ft: 12.03 (L)) x 2.27 (W) x 2.27(H): 61.99M3

Standard load 55cbm

- 40'ft: 12.03 (L) x 2.35 x 2.57(H): 72.65M3

Standard load 65cbm

- 45'ft: 13.58 (L) x 2.34 x 2.69M (H): 85.48M3

Standard load 75cbm

III. EXPORT PROCEDURE

- Invoice, Packing list
 - Airway bill/ Bill of lading
 - Insurance certificate
 - Certificate of Origin
 - Authorization Letter
 - Export License
 - Export Permit
 - ID card, Patent, VAT,
- ***Remark: All documents must be correct and need to review and confirm from buyer too, to avoid costing***

- Export processing of an export shipment by ocean full container:
 - Send booking to carrier and get empty container release.
 - Truck empty container to warehouse
 - Stuffing the goods with own counted.
 - send the container after stuffing + document to port of loading.
 - Input data in customs system.
 - Customs officer will check the contain if their system alert the color (yellow 5% and red 100%)

Important Note :

- Exporter have to check with buyer what kind of document need to prepare from Cambodia (Ex : C/O Form A, Form N, Form D, For E, Form AK, Form A J in-order to get lower tax, free tax when they process import clearance. Ministry of Commerce also key contact about this.

❑ Exporter can look for Forwarding company for help. As Forwarder (International Forwarder) has an agent over the world for check if there any restriction of import the goods.

VI. COSTING

- Transportation costing is one part of your product cost

(when you have big volume for export in one time the cost will be lower)

- Find the right Forwarder partner you can:
 - save time of export clearance process
 - save costing of export process and freight

V. GOAL

- Help Cambodian exporter to get lower cost with short transit time.
- And Grow up revenue for social

THANK YOU!