



**WORKSHOP ON ACCESS TO FINANCE FOR SMEs  
CAMBODIA'S SHORT-TERM RESPONSES TO GLOBAL ECONOMIC CRISIS**

**Agenda – Tuesday May 26, 2009  
Hotel Cambodiana – Phnom Penh (Kingdom of Cambodia)**

7:30-8:00 Arrival and Registration of Participants

8:00-8:30 Welcome Remarks from the co-Sponsors:

- UNDP (Mr Douglas Broderick – UN Resident Coordinator & UNDP Resident Representative)
- ITC (Mr Siphana Sok – Director Resources & Partnerships - Office of the Executive Director)

8:30-9:15 Welcome Speeches from the co-Chairs:

- Ministry of Commerce (HE Dr Cham Prasidh – Senior Minister / Minister of Commerce)
- Ministry of Economy & Finance (Secretary of State)
- National Bank of Cambodia (Deputy Governor)

9:15-9:45 ADFIAP (Association of Development Financing Institutions in Asia & the Pacific) considerable work in the region by bringing partners, facilitating alliances and training bankers (Mr Isidro A. Sobrecarey – Deputy Secretary General)

9:45-10:00 Coffee Break

10:00-10:30 Tackling the financing of international trade through adequate institutions: A view from the World Bank (Mr Stephane Guimbert – Senior Country Economist)

10:30-11:00 The role of the Asian Development Bank in the financial sector (Speaker: Robert van Zwieten, Director of the Capital Markets and Financial Sectors Division - PSCM-)

11:00-11:30 Synopsis of the Access to Finance Infrastructure in Cambodia, Strengths and Weaknesses – Introduction to Program on Access to Finance for SMEs (Mr Roger Megelas)

11:30-12:00 Financing Sustainable Development: The Agence Française de Développement's (AFD) Work in the Private and Financial Sectors - (Mr Eric Beugnot – Country Director)

12:00-13:00 1<sup>st</sup> Panel Discussion: Access to Finance Program & Role of Credit Guarantee Funds  
Co-Chaired by: Ministry of Commerce - Ministry of Economy & Finance - National Bank of Cambodia  
Facilitator: Mr Carlo Cattani (Sr Consultant - ITC)

*Access to Finance for SMEs – Cambodia's Short Term Responses to the Global Economic Crisis*  
Facilitating Access to Finance in Cambodia through setting up of Financial Institutions & Funds



13:00-14:30 Lunch Break

14:30-15:00 The French Model; COFACE experience throughout the world - Africa & Asia (Mr Bernard Sauvage – Sr Underwriter Asia for Political & Special Credit Risks / COFACE South Asia Pacific)

15:00-15:30 The Indian Model: The experience of EXIM Bank of India in answering the needs of business and trade (Mr Prahalathan S Iyer - General Manager)

15:30-16:00 The Japanese Model: JBIC experience of Exim Bank of Japan (Speaker: Mr Yuhei Omi – Chief Representative JBIC Thailand)

16:00-16:15 Coffee Break

16:15-17:30 2nd Panel Discussion: Views on Establishment of an Exim Bank of Cambodia  
Co-Chaired by: Ministry of Commerce - Ministry of Economy & Finance - National Bank of Cambodia  
Facilitator: Mr Carlo Cattani (Sr Consultant – ITC)

17:30-18:00 Closing Remarks by:

- Ministry of Commerce (HE Dr Cham Prasidh – Senior Minister / Minister of Commerce)
- Ministry of Economy & Finance (TBC)
- National Bank of Cambodia (TBC)

18:00-18:30 Joint Press Conference by the Ministry of Commerce, the Ministry of Economy & Finance and the National Bank of Cambodia

19:00-20:30 Dinner Reception co-hosted by the Ministry of Commerce, the Ministry of Economy & Finance and the National Bank of Cambodia for all Participants