

**KINGDOM OF CAMBODIA**

**MINISTRY OF COMMERCE  
GENERAL DEPARTMENT OF INTERNATIONAL TRADE  
DEPARTMENT OF INTERNATIONAL COOPERATION**

**Trade Development Support Program (TDSP)**  
(Grant No.: TF093573, Program ID No: P109648)

**REQUEST FOR EXPRESSIONS OF INTEREST  
FOR AN INDIVIDUAL CONSULTANT FOR THE POSITION OF  
INTERNATIONAL CONSULTANT FOR PREPARATION OF A STRATEGIC PLAN  
AND BUSINESS CASE FOR CUSTOMS MARINE ENFORCEMENT**

**(REF: TDSP/2010/018/3)**

1. The Kingdom of Cambodia has received financing in the amount of US\$ 12.60 million, from the Multi Donor Trust Fund (MDTF) for the Trade Development Support Program (TDSP) administered by the World Bank, and contributed to by the European Commission, DANIDA and UNIDO. The Ministry of Commerce (MOC), through the Department of International Cooperation (DICO), is the implementing agency responsible for managing the overall implementation of the TDSP and coordination with other line ministries and stakeholders. The MOC will apply part of the proceeds of the Trust Fund to payments for goods, works, and consulting services to be procured under the program.
2. To build on progress achieved to date the General Department of Customs and Excise (GDCE) has obtained financing through the TDSP to further its reform and modernization program. The TDSP financed project, known as the GDCE Capacity Enhancement Program, is expected to build on progress achieved to date and will enhance the capacity of the GDCE to adopt practices in line with international standards and modern good practice. It is also expected to make a meaningful contribution to increasing the efficiency, effectiveness and transparency of GDCE operations. The program will make a major contribution to enhanced trade facilitation outcomes while enhancing GDCE's capacity to meet RGC objectives.
3. DICO, serving as the Project Coordination Unit, on behalf of GDCE, is recruiting an **International Consultant For Preparation of a Strategic Plan and Business Case for Customs Marine Enforcement.**
4. The selected International Consultant, under the guidance of the MOC Implementing Agency, will be responsible for developing a detailed report with well researched recommendations. The assignment will also focus on developing appropriate technical and functional specifications for the proposed new system and providing training in core equipments and tools operation/use and management to key officials in advance of the equipments and tools supplies. It is envisaged that the task will involve two separate missions conducted over a period of five months. The first eight week mission will focus on:
  - Consultation with GDCE and other stakeholders as required to gain an overall understanding of the current customs marine capabilities/operations, and key developmental needs;

- Conduct a detailed field study (sea and river);
- Conduct a detailed assessment of the current customs marine capability;
- Development of a comprehensive options paper with recommendations on the best equipments/tools, supplies and human resources required to improve the customs marine enforcement operation;
- Development of appropriate functional and technical specifications for equipment/tools required for customs marine enforcement operation;
- Development of an appropriate program for staff assignment and specialization/expertise;
- Identification of training and development needs for core GDCE officials engaged in customs marine enforcement activities;

The second four week mission will focus on:

- Explanation of the equipment/tool operation and use in order to build up knowledge and competencies of GDCE officials engaged in customs marine activities;
  - Development of training materials, and provision of training on marine field operations (weather forecast, personnel protection during disaster such as storm, resistance from criminals, surveillance/patrol, interception and others);
  - Coaching of GDCE officials in the delivery of the training programs on equipment/tools operation and use, to ensure a sustainable long term in-house capacity to enhance staff competencies in this area (train the trainers);
  - Follow-up advisory services as required to ensure full understanding of the report presented at the conclusion of the first mission.
5. This position is part time for a total of 60 days (twelve weeks) in country consultancy services broken into two separate missions over 5 months period.
  6. DICO invites expressions of interest from qualified and experienced individual consultants to undertake the above mentioned services which are further detailed in the Terms of Reference for this assignment. The successful consultant will be selected in accordance with the World Bank's Guidelines: Selection and Employment of Consultants by World Bank Borrowers, May 2004, revised October 2006.
  7. In submitting their expressions of interest, consultants are kindly requested to indicate the following reference (TDSP/2010/018/3). Interested consultants must provide their updated curriculum vitae, indicating personal and technical skills, academic qualifications, experience in similar assignments, and experience in Cambodia and/or other developing countries along with the names of at least three (3) referees with contact information (e-mail address, telephone or fax numbers). Expressions of Interest may be submitted electronically followed by the submission of a hard copy as well. If it is submitted in hard copy, consultants must also provide an electronic copy.
  8. Consultants may obtain copies of the detailed Terms of Reference (in English) for the assignment by sending a request by Email or from the address below during office hours from 8:30 to 12:00 and from 14:00 to 17:00 hours, Monday through Friday.

9. Expressions of interest must be submitted to the address below on or before **5<sup>th</sup> April 2012 (before 17:00 hours)**.

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