

KINGDOM OF CAMBODIA
MINISTRY OF COMMERCE
GENERAL DIRECTORATE FOR INTERNATIONAL TRADE
DEPARTMENT OF INTERNATIONAL COOPERATION

Enhanced Integrated Framework – Tier 1

(Program ID No: EIF-Tier1-KHM-001)

REQUEST FOR EXPRESSION OF INTEREST
FOR
TRAINING SERVICES ON EXPANSION
AND DIVERSIFICATION OF EXPORTS (GARMENTS AND FOOTWEAR)
(REF: EIF/2012/021)

1. The Royal Government of Cambodia (RGC) through the Ministry of Commerce (MOC) has received a grant of US\$909,000 as part of the Enhanced Integrated Framework – Tier 1 implementation (2010-2013). The Integrated Framework (IF) for Trade-Related Technical Assistance to least-developed countries (LDCs) is a process that was first established in 1997 to support LDC governments in trade capacity building and integrating trade issues into overall national development strategies. The Department of International Cooperation (D/ICO) of the Ministry of Commerce acts as the National Implementation Unit (NIU).
2. The Ministry of Commerce (MOC) wishes to provide training to MOC officials to equip them with the necessary skills to evaluate productive capacity of Cambodian factories and conduct related investigations, supporting three outcomes:-
 - Under trade agreements with the US and with the EU, the Royal Government of Cambodia must be able to confirm that exports claimed as Cambodian production are consistent with origin rules, both to satisfy US and EU customs and to protect Cambodia's economic interests.
 - The trained MOC officers will contribute to the competitiveness of the garment sector by raising the factories' awareness of production efficiency.
 - The trained Technical Agents will be better prepared to collaborate with neighboring Ministries as part of the ASEAN integration agenda, allowing Cambodia a stronger voice and leadership during the ASEAN integration regarding the Apparel sector.
3. Acting on behalf of the Ministry of Commerce, D/ICO invites expressions of interest (EOI) from **qualified and experienced training providers**(hereinafter called the "Provider") to provide 6 identical training courses to 35 MoC officials. Each course will be completed in a maximum of 10 working days. The successful Provider will be selected in accordance with the provisions set forth in Section V: Selection and Employment of Consultants by World Bank Borrowers, January 2011.
4. Training will be conducted at the MOC premises supplied with full facilities, and will also include training arranged on the premises of at least 3 local factories (producing different types of garments). At the end of each course, the Provider shall issue a Certificate to all trainees who pass the minimum qualification.
5. In submitting their EOI, Providers are kindly requested to indicate the following reference: **EIF/2012/021**. The Provider is requested to submit statements with supporting documentary evidence, if possible, demonstrating their capabilities and experience:-

- Years of experience in providing professional training in Cambodia
 - Number of students / percentage of civil servant trained (if available)
 - Experience with UNDP, WB or any other DPs i.e. previous engagements with DPs in providing similar trainings
 - Qualifications and experience of proposed instructors
 - Brief outline of proposed course
6. Expressions of Interest shall be submitted in hard copy accompanied by an electronic copy. Only the best qualified and experienced firm will be selected to submit a technical and financial proposal, and if the proposal is responsive and acceptable, will be invited to negotiate a contract.
7. Interested Providers may obtain copies of the detailed Terms of Reference (in English) for the assignment from the address below during office hours from 8:30 to 12:00 and from 14:00 to 17:30 hours, Monday through Friday, except public holidays.
8. Expressions of interest must be submitted to the address below no later than **14 February 2013 (before 17:00 hours)**. Applications received beyond this date will not be considered

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